

Organiser

- Motivated by procedures
- They like getting things right

Characteristics	Conversational Style
Likes things done correctly or not at all	Talks of facts and logic, not emotion
Logical and systematic	Talks at a slower pace
Likes time to plan and make decisions	Thinks before they speak
Believes rules are there for a reason	Likes SMS, emails and notes
Takes a more traditional approach	Not big on social chit chat, in fact would prefer to finish their tasks
Sets high standards	Likes the facts and the detail

Organisers dislike

- Surprises
- Interruptions
- Last minute changes
- Criticism of their work

Organisers avoid

- Conflict
- Being the center of attention
- Big social occasions

Words to describe Organisers

- Tidy
- Accurate
- Conscientious
- Sensitive
- Sceptical
- Practical
- Loyal
- Perfectionist

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Organiser

Enhancement Tips

Organiser is your first card

- Tackle, not avoid conflict
- Relationships come before tidying up
- Ease up on your perfectionism
- Share your feelings more with loved ones
- Smile more, it is infectious
- Stop what you are doing and listen properly to others
- Speak up and join in the conversation

Organiser is your fourth card

- Start making some task lists
- Prioritise your tasks for the day
- Get your house/office in order
- Make some rules and stick to them
- Focus on the detail; it can be important

Top tips for successful conversations

1. Know your conversation style
2. Identify the conversation style of the person you are talking to
3. Adapt your conversation to suit theirs

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